



LX100 Proximity Badge Door Lock Case Studies

A Case Study: Brainard Rivet



Brainard Rivet Company
www.brainardrivet.com

Brainard Rivet Finds Lathem's LX100 a Perfect Extension of Their Existing Time & Labor Management

Brainard Rivet Company of Girard, Ohio, is a world-class manufacturer of rivets and drilled products for many industries. They were in need of increased protection for their payroll records room. "The beauty in using Lathem's product was that we didn't need to go out and purchase new badges. We could program the same badges we were already using for our PC50 time and attendance system -- it was a no-brainer," Lamanna said, adding that he would recommend the LX100 to any small businesses looking for an affordable access control solution. Brainard employees could now clock *and* lock in or out with the very same badges, offering a comprehensive office management system.

"The price point is extremely reasonable compared to other security systems and the quality of the lock is exceptional," Lamanna noted. Also Lamanna is pleased with the ability to save on the costs and time associated with managing and replacing keys. "With these badges, I'm able to assign or delete employee access when needed. Employees and work areas change, but now I don't need to worry about spending more when that happens. It only takes a few seconds to customize access and it gives me more control over our business environment."

A Case Study: Seaway Plastics



Lathem's LX100 Fit the Mold for Seaway Plastics Security Issues

Seaway Plastics Engineering of Port Richey, Fla., is a pioneer in the quick-turnaround, prototype injection molding market. Seaway was in need of extra protection for a sensitive record-keeping room that was previously unsecured. As a small businesses looking for ways to contain costs, Lathem's LX100 Door Lock provided the company an easy-to-use, affordable solution.

Lathem's LX100 is a multi-user, keyless proximity badge door lock that fits standard interior doors. Seaway already uses the Lathem PC50 for their employee time and attendance needs, a system that

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LX100 Case Study

uses proximity badges. The same badges from the PC50 can be programmed to the locks as well, allowing business owners to customize the traffic flow of authorized personnel throughout their workplace. These employees can now *clock and lock* in or out with the same badges.

“As we look at spending, especially in this tough economy, the LX100 provides us an affordable alternative to costly access control systems. The LX100 fits our needs and budget,” Buttil said.

“It took us less than a half-hour to install the lock – it was that easy,” said Patrick Buttil of Seaway Plastics Engineering. “We also liked that the badges could be programmed to specific users.” “It’s a logical extension of managing all facets of my operations. And now my employees can clock *and* lock in or out with the same item. It simplified things, while giving me more peace of mind.”

More about the LX100 Door Lock

The LX100 is an economical, easy-to-use keyless proximity door lock for small businesses, priced at \$225. The LX100 is the perfect solution for small businesses looking for a cost-effective way to keep their facilities and records secure.

Using radio frequency technology, the LX100 instantly identifies proximity badges and key fobs to grant employees access. It operates for 1 year or 4,000 uses on 4 AA batteries, eliminating the need for wiring. Additionally, it uses LED and audio tone alerts to signal badge acceptance.

Benefits include door access control for up to 120 users with credit card size proximity badges or optional keychain fobs, easy user installation on most existing interior doors, and stand-alone operation that doesn’t require computer or external device programming. It eliminates locksmith costs and the hassles of re-keying and the badges can be assigned to additional locks for multi-door control.